

	Condominium Development		Retail Development		Combined Total	
SALE	\$	34,570,000	\$	6,616,560	\$	41,186,560
LAND & DEVELOPMENT COSTS						
Land Costs		5,018,000		1,220,000		6,238,000
Site Preparation		185,000		112,000		297,000
Construction		14,225,000		2,482,500		16,707,500
Professional Fees		1,207,800		350,395		1,558,195
City Fees		1,895,000		217,000		2,112,000
Miscellaneous		25,000		25,000		50,000
Land & Development Costs		22,555,800		4,406,895		26,962,695
Interest Cost		617,666		154,332		771,998
Contingency Allowance		1,853,877		319,286		2,173,163
Total Development Costs		25,027,343		4,880,513		29,907,856
GROSS DEVELOPMENT PROFIT		9,542,657		1,736,047		11,278,704
Less: Real Estate Commissions & Selling Expenses		2,446,900		385,828		2,832,728
Leasing Fees		-		75,000		75,000
DEVELOPMENT PROFIT (Before Income & Expenses)		6,736,443		1,275,219		8,370,976
% of Total Development Costs		26.92%		26.13%		27.99%
% of Sale Revenue		19.49%		19.27%		20.32%
Return on Equity		96.23%		182.17%		108.71%
Income during lease up & sales period		-		413,475		413,475
Less: Interest Costs during lease up & sales period		359,314		344,696		704,010
OVERALL DEVELOPMENT PROFIT		6,736,443		1,343,998		8,080,441
% of Total Development Costs		26.92%		27.54%		27.02%
% of Sale Revenue		19.49%		20.31%		19.62%
Return on Equity		96.23%		192.00%		104.94%
Land to Building Cost Ratio		28.61%		38.28%		30.10%
Land to Total Development Cost Ratio		20.05%		25.00%		20.86%